

# Neel Shah

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## EDUCATION

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### Northwestern University

Evanston, IL

BA cum laude in **Economics and Computer Science**, Minor in **History** — GPA: **3.9** Sept. 2019 - June 2023

- Kaplan Humanities Scholar, UWC Davis Scholar.
- Leopold Fellow researching the comparative history of American consumption taxes under Prof. Ajay Mehrotra.
- Coursework: Micro/Macro Economics, Multivariate Calculus, ML/Deep Learning, Econometrics, Public Policy, Data Science Pipeline, Causal Inference

## RELEVANT EXPERIENCE

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### Invenergy

March 2024 – Present

Strategy Analyst

Chicago, IL

- Supported the development of Invenergy's utility-scale energy storage projects through deep market analysis, revenue modeling, and creative thinking.

### Institute for Sustainability and Energy at Northwestern

Oct 2019 – March 2024

Research Analyst

Evanston, IL

- Designed and iterated syllabi and assignments for 20+ graduate-level courses in energy and sustainability.
- Conducted data analyses and competitor research in order to support long-term strategy development projects.
- Synthesized policy reports, academic papers and other materials to assess their suitability for Northwestern's MS in Energy and Sustainability program; communicated findings to leadership.

### EY-Parthenon

June 2022 – August 2022

Summer Associate (Management Consulting)

Chicago, IL

- Analyzed contract and licensing data from over 3000 vendors of a Fortune 500 conglomerate in order to support the conglomerate's planned spinoff activities.
- Dashboarded in Smartsheet/Excel to help the firm's executives see elevated risks, workstreams in need of support, and strategically important vendors in the buildup to the spinoff Day 1.
- Designed and populated 10+ one-pagers to support the firm's executives in contract re-negotiations with strategic vendors such as AWS and Dassault.

### Schneider Electric

June 2021 – June 2022

Strategy Intern

Chicago, IL

- Modeled over \$50 million in 5-year growth opportunities by analyzing capital expenditure and reshoring trends in high-growth manufacturing markets such as semiconductors and EV batteries.
- Conducted quarterly/ad-hoc financial and thematic analyses of competitors in order to drive internal pricing decisions and shape macroeconomic/product strategy.
- Presented key findings of all projects to senior VP and team; summarized them in the form of white papers.

## VOLUNTEERING

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### LEND Evanston

Oct 2020 – Oct 2021

Junior Account Manager

Evanston, IL

- Managed over \$10,000 in loans to local small businesses; advised on accounting, cash-flow and search-engine-optimization difficulties.

### UNi-ED

June 2020 – June 2021

Founding Mentor

Pune, India

- Provided pro-bono college counseling and mentoring services to low-income students, securing admission and \$120,000 in financial aid at top American and British universities.

## ADDITIONAL

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**Technical Skills:** Microsoft Office (Excel, PPT, VBA), Python, Tableau, SQL, HTML5/CSS3, JavaScript, L<sup>A</sup>T<sub>E</sub>X.

**Languages:** English (native), Hindi/Urdu (native), Marathi (native), French (beginner).

**Interests:** Bob Dylan, Poetry Translation, Fried Rice, Soccer, Soviet History.